

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 03927 040853Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----040910Z 122908 /23  
R 040710Z MAY 77  
FM AMEMBASSY TEHRAN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2393

UNCLAS TEHRAN 3927

E.O.11652: N/A  
TAGS: BBSR IR  
SUBJ: WTDR/FTI

REF: USDOC 3372

1. IRAN 2. CNTRY CODE: 507 3. SER NO:  
4. ALLIED TRADING CORP. (FORMERLY MOTTAHEDAN CO. WTDR JUNE 1975)  
4A. CODE: K 4B. CODE: A 4C. CODE:  
5. 201 VESSAL SHIRAZI AVENUE  
6. TEHRAN, IRAN  
7. ESTABL: 1958 8. EMPL: 42 9. SIZE: (19-X) LARGE  
10. REPUTATION: (22-X) GOOD  
11. SELLS ITS PRODUCTS THROUGHOUT IRAN  
12. RPT. DATE: 5/77  
13A. 28790/235 AGT.DIST.IMP OF AGRICULTURAL CHEMICALS  
13B. 28198/235 AGT.DIST.IMP OF CHEMICAL CATALYTIC PREPARATIONS  
13C. 30790/235 AGT.DIST.IMP OF MISCELLANEOUS PLASTIC PRODUCTS  
13D. 20320/235 AGT.DIST.IMP OF FOODSTUFFS.  
14. CONTACT: DR. H. MOTTAHEDAN TITLE: PRESIDENT  
15. CABLE: OSTOVAR 16. TELEX: 212018 HMCO 17. TEL: 658065-9  
18. FINANCIAL REFS: BANK MELLI IRAN: BANK OF TEHRAN: BANK PARS  
19. TRADE REFS: SAME AS (20)  
20. AGENCY RE OLIN CORP. STAMFORD, CONN. HEMICALS: DIAMOND  
SHAMROCK, NEW YORK, N.Y. CHEMICALS: FMC CORP. NEW YORK, N.Y.  
CHEMICALS: WELSIOL CHEMICAL CORP. CHICAGO, ILL, CHEMICALS:  
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ARCO POLYMERS, PHILADELPHIA, PA, PLASTICS: GULF OIL CHEMICAL,  
MERRIAM, KANSAS, PLASTICS; M. LOWENSTEIN & SONS, NEW YORK, N.Y.  
TEXTILES.  
21. FIRM WAS ESTABLISHED IN 1958 UNDER THE NAME H. MOTTAHEDAN AND  
CO. BY DR. H. MOTTAHEDAN, PRESIDENT AND CHAIRMAN. PARTNERS WERE  
HASSAN MAZANDARANI, MANAGING DIRECTOR, AND HOSSEIN SARAFPOUR.  
THE FIRM'S NAME WAS CHANGED IN JANUARY 1976 TO ALLIED TRADING

CORPORATION BUT RETAINED THE SAME MANAGEMENT AND ASSETS. (H. MOTTAHEDAN SUBJECT WTDR IN JUNE 1975). ALLIED TRADING CORPORATION IMPORTS PLASTIC RAW MATERIALS, RESINS, CHEMICALS, INSECTICIDES, PESTICIDES AND BABY FOOD. FIRM REPRESENTS SEVERAL IMPORTANT AMERICAN COMPANIES IMPORTING MAINLY FOR OWN ACCOUNT BUT OCCASIONALLY ON COMMISSION BASIS. BANKING SOURCE REPORTS FIRM HAS REGISTERED CAPITAL OF 7.5 MILLION RIALS AND RATES ITS REPUTATION AS "GOOD". FIRM REPORTS WORKING CAPITAL OF 90 MILLION RIALS AND ANNUAL SALES VOLUME AT 800 MILLION RIALS. EMBASSY RECOMMENDS FIRM AS GOOD TRADE CONTACT.

22. PREPARED BY: H. TUTUNCHIAN APPROVED BY: L.SCHERMERHORN  
AT AMEMBASSY TEHRAN  
MIKLOS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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